



## NEWS RELEASE

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### **FOR IMMEDIATE RELEASE: Gardiner Angus Ranch 20<sup>th</sup> Fall Production Sale Results**

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### **20<sup>th</sup> Annual Gardiner Angus Ranch Fall Sale Sets New Record**

The prevailing message that progressive beef producers are in the food business is not lost on the 191 buyers that sorted through 572 head of registered bulls and females and 541 head of elite bred commercial females. The 317 bidders recognized the value of genetic progress and the opportunity to select from an entire offering designed for multi-trait excellence, helping set a new record for the highest grossing fall sale in GAR history.

Longtime customer, Steve Hillhouse, Hillhouse Angus, LaGrange, Texas, has consistently focused on building his herd using multi-trait selection discipline. His selection of Lot 152, GAR Superlative, is a perfect fit. This tremendous GB Fireball 672 grandson, with top percentile rankings across the board became the high selling bull on a winning bid of \$29,000. Bill Boyer, Boyer Bros. Angus, Perryville, Mo., paid \$22,000 to own Lot 5, GAR Transcendent G3460 and the #2 ROI bull in the sale, +2.55 marbling and top 1% CED. This bull will add even more power to produce Prime beef to their elite commercial cow-calf operation. Lot 151, GAR Veracious 10132 sold to Enrique Garcia, Santa Elena Ranch, Arteaga, Mexico, on a winning bid of \$22,000. This young sire represents double digit CED, top 10% growth, +2 for marbling and +1.2 REA and is one of the true power bulls in the sale.

Two bulls, Lots 9 and 155, GAR Incentive N5143 and GAR Transcendent W913, sold for \$18,000 each to William O'Malley, UV Ranch/O'Malley Farms, Nocona, Texas and Brian Walt, Collyer, Kan., respectively. Congratulations to Brian Walt and his family as the recent recipient of the 2024 Commercial Commitment to Excellence Award at the Certified Angus Beef Annual Conference. Jason Faria, FB Genetics, Dumas, Texas, purchased Lot 1, GAR Fireball G3416, for \$17,000. G3416 is one of the most powerful Fireball sons to sell at GAR and a breed leader for YW, CW, marbling, REA and a top 2% ROI. The demand for Transcendent sons was steady throughout the day. Lot 158, GAR Transcendent W3333, sold for \$16,500 to CJ Curtis, Visalia, Calif.

Three bulls, Lots 18, 47 and 161 sold to longtime GAR customers, Kevin and Marta Milliken, Lebanon, Mo.; Sam Harrell, Claude, Texas; and Jerry Wrinkle, JNK, Hartsville, Tenn., for \$16,000 each, respectively. CJ Curtis added another Transcendent son, Lot 156, to his purchases on a winning bid of \$15,000. Trey Clapp, Cedar Vale, Kan., purchased Lot 326, GAR Transcendent W163, for \$14,500 to add to his beef operation. Two bulls, Lots 24 and 169 sold to Kenny Wood, JJ Ranch Resources, Junction, Texas; and Joel Polifka, Quinter, Kan., for \$14,000 each, respectively. Lot 162 sold to CJ Curtis for \$13,000.

Trey Clapp added Lot 8, a Transcendent son with a +15 CED and +2.42 marbling and top 4% ROI to his purchases paying \$12,500. Two bulls, Lots 43 and 89, sold for \$12,000 each to Kevin Cantrelle, Cantrelle Ranch LLC, Raymond, Calif.; and Armando Echavarria, Las Mujeres, Laredo, Texas, respectively. Six bulls sold to six different buyers for \$11,500 each.

The female portion of the sale featured 47 young cows, and 47 bred heifers bred to GAR Powercat, GAR Fireproof, GAR Transcendent and GAR Home Run. Brett Oelke, Oelke Farms, LLC, Hoxie, Kan., selected Lot 576, GAR Transcendent K133 and made her the high selling female paying \$15,000. Woody Folsom, Circle F Farms LLC, Baxley, Ga., paid \$13,500 to own Lot 577, GAR Home Town K113. Lot 578, an outcross pedigree combining GAR Dual Force and GAR Identified, was purchased by Rusty Gravitt, Two Rivers Cattle Co., Gainesville, Ga., for \$9,500. Enrique Garcia returned to the female portion of the auction to add Lot 581, GAR Sunbeam F143 to his purchases on a winning bid of \$7,500. Longtime GAR customer, Richie Longanecker, Big Timber Cattle Co., Lithia, Fla., purchased Lots 647 and 579 for \$7,500 and \$7,000 each. Customers,

cooperators and friends, Kenny Hinkle, Hinkles Prime Cut, Nevada, Mo., and Robin Wilson, Rocking W Angus, Jefferson, Ga., purchased Lots 587 and 638 for \$7,000 each, respectively.

Margie Rice, Mayer Legacy LLC, took the guesswork out of production on her purchase of Lot 666, GAR Grass Roots 222, a bred cow carrying a heifer embryo, on a winning bid of \$6,750. John Fox, Fox Angus, Paris, Ark.; and Neil McDonah, Trempealeau, Wis., each paid \$6,500 for Lots 582 and 630, respectively. Woody Folsom, Circle F Farms added Lot 633 to his purchases paying \$6,250. Andy Forsythe, Smokey Hill Angus, Greenfield, Tenn., selected Lot 648, GAR Grass Roots 2372, on a winning bid of \$6,000. Mayer Legacy added Lots 664 and 679 to their purchases paying \$5,750 each.

The demand for elite bred commercial replacement females has never been stronger or presented more opportunity for profitability. The high selling group of commercial females, Group #1, 11 head of 2022 born cows selling AI bred to Transcendent, Powercat, Home Run and Fireproof, sold to David Barber, Cross B&B Farms, Baxley, Georgia, for \$3,700 each. Hillhouse Angus purchased Group #2 and Group #6 AI bred commercial groups for \$3,500 and \$3,250 each.

**Notes of Interest:**

A total of 1,113 head sold to 191 buyers from 27 states and Mexico.

317 bidders were registered to bid in person, on LiveAuctions.tv and Superior.

First time buyers at Gardiner Angus Ranch represented more than 19% of the total sale gross. 58 bulls were purchased for \$10,000 and above. Fifty-five of the high selling bulls were purchased by commercial cow-calf producers, reinforcing the recognition of value in elite cattle designed for multi-trait excellence.

103 GAR Transcendent sons avg. \$7,590 • 21 Fireball 672 sons avg. \$7,880 • 22 GAR Freedom sons avg. \$6,667

60 GAR Home Town sons avg. \$6,433 • 19 GAR Incentive sons avg. \$6,276 • 19 GAR Dual Force sons avg. \$5,658

**Volume Buyers—Bulls:** Josh McKinney, McKinney Land & Cattle, May, Okla.; Norman Stovall, Agri Ventures Corp., Graham, Texas; Thatcher Land & Cattle, Pueblo, Colo.; Evan Whitley, Choctaw Nation, Durant, Okla.; Joe Howard & Bobbie Williamson, Switch House Ranch, Wichita Falls, Texas; Jim Poett, Rancho San Julian Cattle, LLC, Lompoc, Calif.; Brock & Shelia Karges, Triple Heart Ranch, Wanette, Okla.; Ray Turley, Snow Flake, Ariz.; Whitney Hall, Hall Ranch, Loco, Okla.; Bryan Gutierrez, DJV Cattle Co., LLC, Elgin, Ariz.; Mike Gibson, Paducah, Texas.

**Volume Buyers—Reg. Females:** Enrique Garcia, Santa Elena Ranch, Arteaga, Coahuila, Mexico; Woody Folsom, Circle F Farms, LLC, Baxley, Ga.; Margie Rice, Mayer Legacy, LLC, Guymon, Okla.; Colm Ryan, Hobart, New York.

**Volume Buyers—Commercial Females:** Ryan Vogt, Vogt Grain Farms, Newton, Kan.; Tim Strunk, Collier Farms, LLC, Wamego, Kan.; Levi Smith, Bernie Smith Farms, Gate, Okla.; Ryan Shotkoski Hay Farms, Lexington, Neb.; Garrett Shepherd, Gshep Enterprises, LLC, Ozark, Ark.; David Piggott, Fowler, Mich.; Josh McKinney, McKinney Land & Cattle, May, Okla.; Steve Hillhouse, Hillhouse Angus, LaGrange, Texas; Dustin & Rachel Hagerman, H&H Farms, Sayre, Okla.; Keith Daffron, Daffron Cattle Co., Inc., Flippin, Ark.

**Sale Total & Averages**

Total Lots	Category	Gross	Average
365	18-month-old registered bulls	\$2,461,000	\$6,742
113	14-month-old registered bulls	832,000	\$7,363
<b>478 Lots</b>	<b>Total Bulls</b>	<b>\$3,293,000</b>	<b>\$6,889</b>
47	Bred Cows	234,000	\$4,979
47	Bred Heifers	238,250	\$5,069
<b>94 Lots</b>	<b>Total Registered Females</b>	<b>\$472,250</b>	<b>\$5,024</b>
<b>572 Lots</b>	<b>Total Registered Lots</b>	<b>\$3,765,250</b>	<b>\$6,583</b>
11	Bred Commercial Cows	\$40,700	\$3,700
530	Bred Commercial Heifers	\$1,620,225	\$3,057
541	Total Commercial Females	\$1,660,925	\$3,070
<b>628 Lots (1113 Head)</b>	<b>Overall Sale Total</b>	<b>\$5,426,175</b>	