



NEWS RELEASE

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FOR IMMEDIATE RELEASE:

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The 18th Gardiner Angus Ranch Fall Production Sale Signals a Bullish Future for Quality Cattle

There's no "secret sauce" required to produce Angus cattle with value throughout the supply chain. What is required, however, is the unwavering discipline to use proven tools, manage lowly heritable traits, select for highly heritable traits, collect data, use the data to make the best educated breeding decisions—and do it over and over, and over again, decade after decade. Since 1964, when Henry Gardiner made the bold decision to use ONLY progeny proven, high accuracy sires, the ranch's breeding program has been 100% AI and ET. Every calf, registered or commercial, is designed to add value from beginning to the end of the supply chain. Today, GAR Angus cattle are some of the most marketable beef genetics globally.

Lot 1, GAR Home Town K681, commanded the attention of many of the most progressive Angus producers in the country. Randall Grimmus, Grimmus Cattle Co., Hanford, California, outlasted all competing bidders online and on the seats with a winning bid of \$50,000. Jason Faria, FB Genetics, Dumas, Texas, and Jody Chenevert, C5 Angus, Plaquemine, Louisiana, partnered on Lot 187, GAR Fireball L1071, a maternal brother to Home Town with a 121 %IMF ratio and +2 Marbling, on a winning bid of \$32,000. Two bulls, Lots 2 and 3, both Home Town sons, sold to JLB Ranch, Jim Bosler, Douglass, Kansas, and Kenny Wood, JJ Ranch Resources, Junction, Texas, respectively for \$20,000 each.

Lots 7 and 9, GAR Home Town P121 and GAR Home Town P201, sold for \$17,000 each to FB Genetics and Dudley Brewer, Brewer Land and Cattle, Oakwood, Texas, respectively. Brewer and FB Genetics also paid \$16,000 each to own Lot 23 and Lot 188, respectively. FB Genetics continued to add to their list of impressive bull selections with Lot 4, GAR Home Town M105, paying \$15,000. Home Town sons continued to dominate the sale as Lot 24, GAR Home Town 71G, sold to William O'Malley, UV Ranch/O'Malley Farms, Henrietta, Texas, for \$14,000. Henry Nighswonger, Alva, Oklahoma, and Randall Spare, RMS Cattle LLC, Ashland, Kansas, partnered on Lot 60, a powerful Home Town son with over +2 marbling and +14 CED, and paid \$13,500 to own him. Longtime GAR customer and friend, Bill Freeman, Cunningham, Tennessee, selected Lot 82, another high marbling, high growth, double digit CED son of Home Town on a winning bid of \$13,500.

Lots 5, 6, 16, 26, 34, 35, 36, and 225, each sold for \$13,000 to FB Genetics; Brian Walt, Collyer, Kansas; Kent Smith, Mountain View, Missouri; UV Ranch; Aaron Graft, Graft Farms, Dallas, Texas; John Fox, Fox Angus, Paris, Arkansas; Forest Griggs, Hartsville, Tennessee; and Lyman Marion Ramsay, Grand Bay, Alabama, respectively. JLB Ranch, one of the most progressive commercial operations in Kansas, had the winning \$12,000 bid on Lots 12, a GAR Dual Threat son and Lot 13, a GAR Combustion son, both top 1% ROI. Johan Friesen, Seminole, Texas, paid \$12,000 to own Lot 401, a Home Town son with near perfect balanced combination of CED, early growth and elite end product merit.

Lots 15, 30, 37, 197 and 207 sold for \$11,000 each to Kent Smith; Jim Birdwell, Birdwell Ranch, Fletcher, Oklahoma; Enrique Garcia, Santa Elena Ranch, Saltillo, Mexico; and Tommy Cartrite, Sunray, Texas. Marissa Fisher, 2015 GAR fall intern, now beef operations manager at the University of California, Davis, selected Lot 67, GAR Home Town K571, on a winning bid of \$10,500. Santa Elena Ranch and Jerry Wrinkle, Wrinkle Cattle Farms, Hartsville, Tennessee, paid \$10,500 each to own Lots 193 and 217, respectively.

The female portion of the sale lit a new fire of excitement! One of the most discussed females to sell this fall is Lot 420, GAR Identified 781S. 781S is an outcross, triple 1% Method Genetics, +1 marbling and REA and top 1% \$M carrying a GAR Home Free heifer calf! At the end of fierce bidding online and on the seats, Roger Hirschy, Hirschy Angus Farms, Orlando, Florida, had a winning bid of \$210,000. This young female may offer the most tremendous genetic opportunities to add value to sell at GAR.

Lot 422, GAR Home Town 311S, top 1% for all the traits of economic importance, sold to James Branham, Grand Terra Farms, Miami, Oklahoma, for \$14,000. Lot 421, GAR Home Town F131, is line bred Sure Fire, over +1 for marbling and REA and Top 3% MG ROI, carrying a GAR Transcendent heifer, sold to Karl M. Kiracofe, Kiracofe Angus, Churchville, Virginia, for \$12,000. Wes Mitchell, Optum Angus, Seaman, Ohio, selected Lot 481, GAR Genuine 200, a maternal sister to Home Town, with top 1% marbling and top 5% CED, on a winning bid of \$9,500. Santa Elena Ranch and Burnis Coleman, Blackstreet Angus Ranch LLC, Graniteville, South Carolina, each paid \$7,500 for Lot 425 and 482, respectively. GAR cooperator, Doug Peterson, Peterson Prime Angus Ranch, New Boston, Missouri, selected Lot 424, GAR Identified F341, to add to his donor herd, on a winning bid of \$7,000.

Five females sold for \$6,500 each. Lots 427, 439, 453, 466 and 480X, sold to Scott Shrauner, Elkhart, Kansas; GAR cooperator Robin Wilson, Rocking W Angus, Jefferson, Georgia; Santa Elena Ranch; and Josh Worthington, Worthington Angus, Dadeville, Missouri.

The 18th Fall Production Sale featured the largest offering of elite commercial females to sell to date. The 732 head of bred commercial females sold with complete Method Genetics EPDs and indexes for MPI, QPI and ROI. The majority of the females were bred AI to GAR Home Town, GAR Transcendent, GAR Kansas and GAR Grass Roots. The high selling group of commercial cows, Group #1, sold to Richard Kiekow, Miles City, Montana, for \$3,400 each. Bill Boehm, Wellsville, Kansas, paid \$3,000 each to own Group #2. Aaron Graft, Graft Farms, Dallas, Texas purchased Group #5 and Dale Thompson, Hilltop Angus, Mount Gilead, North Carolina, purchased Group #10 on a winning bid of \$2,600 per head.

Three groups of commercial heifers, Groups #11, 12 sold for \$2,800 per head to Richard Kiekow. Another \$2,800 per head group, #13, sold to Kenny Wood, JJ Ranch Resources, Junction, Texas. Groups #55 and 56 sold to Luther Winch, Winch Ranch, Montgomery, Texas, for \$2,700 per head. Four groups, #19, 20, 21 and 22 sold for \$2,500 per head to Aaron Graft, Graft Farms; and Gregg Griffin, GG Angus, Olton, Texas. Long time commercial customer, Mike Gibson, Gibson Ranch, Paducah, Texas, purchased Groups #14, 15, 16, 17 and 18 on a winning bid of \$2,400 per head.

Notes of Interest:

A total of 1,178 head sold to 169 buyers from 26 states and Mexico.

This was the largest offering of bred commercial Angus females to sell at Gardiner Angus Ranch.

Volume Buyers—Bulls: Michael Wilhite, Bar W Cattle Co., Henderson, Texas; Jeff Wilson, Wilson Livestock LLC, Franklin, Texas; JLB Ranch, Jim Bosler, Douglass, KS; Dudley Brewer, Brewer Land & Cattle, Oakwood, Texas; Enrique Garcia, Santa Elena Ranch, Saltillo, Mexico; Brent Haas, Willcox, Arizona; Whitney Hall, Loco, Oklahoma; Steven Mafrige, Y Bar Ranch, Tilden, Texas; John Mazoch, Bueche, Louisiana; James Milligan, DJV Cattle Co., LLC, Elgin, Arizona; William O’Malley, UV Ranch/O’Malley Farms, Henrietta, Texas; Tim Thatcher, Thatcher Land & Cattle, Pueblo, Colorado; Jim & Cheryl O’Brien, Mullen, Nebraska

Volume Buyers—Reg. Females: Enrique Garcia, Santa Elena Ranch, Saltillo, Mexico; Gregg Griffin, GG Angus Ranch, Olton, Texas; Josh Worthington, Worthington Angus, Dadeville, Missouri.

Volume Buyers—Commercial Females: Josh McKinney, McKinney Land & Cattle, May, Oklahoma; Mike Gibson, Gibson Ranch, Paducah, Texas; Michael Rogstad, Rogstad Farms, Bismarck, North Dakota; Ryan Shotkoski, Lexington, Nebraska.

Sale Total & Averages

No. Hd/Lots	Category	Gross	Average
17	20-month-old registered bulls	\$114,000	\$6,706
166	18-month-old registered bulls	\$1,392,500	\$8,389
187	14-month-old registered bulls	\$1,232,000	\$6,588
19	Bred registered cows	\$107,000	\$5,632
57	Bred registered heifers	\$512,000	\$8,982
446 Lots	Registered Bulls & Females	\$3,357,500	\$7,528
634	Head bred comm. heifers (63 groups)	\$1,399,600	\$2,208
98	Head bred comm. cows (10 groups)	\$246,600	\$2,516
732 Head	Bred commercial females	\$1,646,200	\$2,249
1,178 Head		\$5,003,700	