



## NEWS FOR IMMEDIATE RELEASE

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### SUBJECT: Gardiner Angus Ranch 10<sup>th</sup> Annual Fall Bull Sale

"We've never experienced a market like this" is often repeated these days as producers refer to the cow-calf business and beef in general. Rather than spend time engaged in coffee shop talk, 226 bidders from 22 states and many registered online bidders focused on taking advantage of the historically bullish market and technological tools that give them extraordinary opportunity to manage risk and increase profitability. In a brief three hours, 304 bulls, 10 registered heifers and 95 bred commercial heifers sold to 124 buyers for \$3,011,000 in the Gardiner Angus Ranch 10th Annual Fall Bull Sale.

Eight of the top 10 high selling bulls sold to professional beef producers. Joe Mayer, Mayer Ranch, Guymon, Okla., purchased lots 35 and 38 for \$40,000 and \$37,000 respectively. Lot 35, GAR Progress N5813 is a +14 CED, +1.47 MARB, +.73 RE and +115.12 \$B son of GAR Progress out of GAR 28 Ambush 1069, a daughter of the immortal GAR Objective 1885. Lot 38, GAR Prophet N5943, is a double digit CED, +1.53 MARB, +.85 RE and a +118.24 \$B.

Birdwell Ranch, Fletcher, Okla., had the winning bid of \$36,000 on Lot 87, GAR Prophet K263. This young sire is a powerful illustration of the value of genomic information. The most recent data revision showed K263's EPDs and \$Value indices settling in at the top 1% of the Angus breed for WW, YW, Doc, Marb, \$W, \$F, \$G and \$B. Ed and Gretchen Yeo, Houston Trust Ranch, Rosebud, Texas, had the winning bid of \$27,000 on Lot 86, GAR Prophet 5393. A tremendous herd bull prospect, 5393, is an intended design of calving ease, early growth and end product merit. Lot 19, GAR Prophet G3026 sold to Long Ranch, Gate, Okla., for \$18,500. Competitive bidding for GAR Prophet and GAR Progress sons sent a clear signal that calving ease, early growth and end product merit were highly influential in assessing value throughout the sale.

Three bulls sold in the \$18,000 range. Express Ranches, Yukon, Okla., had the winning bid on Lot 91, GAR Prophet K243. K243 is in the top 1% of the breed for WW, YW, Marb, \$W, \$F, \$QG and \$B. Long time GAR customer and progressive commercial producer, Randy Bayne, Protection, Kan., purchased Lot 116, GAR Progress 5583. Joe Waggoner, Jackson, Miss., and Grand Bayou Farms, Ruston, La., teamed up to buy Lot 160, GAR Progress 6633. 6633 posted a 116 IMF ratio, +12 CED, +1.42 MARB, +.95 REA and +115.34 \$B.

Three more bulls sold for \$16,000. Joe Mayer added to his purchases with Lot 88, GAR Prophet K453, another impressive Prophet X 5050 prospect. Allen Angus and Scenic Point Land & Cattle, Graham, Texas, outlasted the competition to own Lot 94, GAR Prophet 6923. Lot 171, GAR Prophet 3022G, sold to Skelton Beef Co., LLC, Texhoma, Okla. The Allen Angus and Scenic Point Land & Cattle duo added GAR Progress N5853, Lot 36, to their purchases for \$15,000.

Four lots sold to repeat buyers for \$14,000. Yanke Farms, Sunray, Texas, 2 Bar C, Luling, Texas, Mayer Ranch and Houston Trust Ranch purchased Lots 37, 92, 107 and 158 respectively. Another long-time GAR commercial customer, Tommy Cartrite, Sunray, Texas, purchased Lot 328, GAR Prophet A2036, for \$13,500. Deussen Dale Ranch, Ponder, Texas, Gene Wagner, Concordia, Mo., and Strube Ranch, Pittsburg, Texas, purchased Lots 1, 104 and 111 for \$13,000. Nathan Martin, Centralia, Mo., had the winning \$12,500 bid on Lot 163, an impressive Progress son, GAR Progress 3011G.

Five bulls sold to repeat buyers in the \$12,000 range. Nine bulls sold in in the \$11,500 to \$11,000 range. Twenty-three bulls sold in the \$10,500 to \$10,000. Of the 304 bulls selling two sold to seedstock operations. The balance of the bulls went to professional beef producers wanting to add value to the Angus genetics in their operations.

Bidders were aggressive for the female portion of the auction. Ron Fox, Plains, Kan., purchased all 10 bred registered heifers for a \$4,800 average. Ninety-five bred commercial heifers sold in 9-10 head groups. Bush and Sons Land & Cattle, Dighton, Kan., had the winning bid on the top selling commercial female group at \$3,800 each. KDV MO Properties, Inc., Lee Summit, Mo., and Bravo Cattle Co., Amarillo, Texas, each purchased two of the top selling groups for \$3,700 and \$3,600 per head respectively. Strube Ranch, Pittsburg, Texas, paid \$3,600 per head to own a group and \$3,500 per head to own another group. Tommy Cartrite ended the day with his purchase of three groups for \$3,500.

The Profit Proven group of long-time GAR customers sold 440 head of bred commercial heifers immediately following the GAR Fall Bull Sale. Joe Mayer, Randy Bayne, TLW Land & Cattle, Syracuse, Kan., and John Adams, Plains, Kan., are some of the most progressive commercial producers in the country and have embraced the tools and technology to add value throughout production. Buyers looking for replacements with inherent predictability recognized the opportunity. The 440 head offering averaged \$3,205.

**Volume Bull Buyers:** Joe Mayer, Mayer Ranch, Guymon, Okla.; Bar V6 Ranch, Claremore, Okla.; Means Ranch Co., Van Horn, Texas; Mule Creek Ranch, Wilmore, Kan.; Bush and Sons Land & Cattle, Dighton, Kan, Switchhouse Ranch, Archer City, Texas & Carlyle Hill, Ada Okla.

**Volume Registered Female Buyer:** Ronald Fox, Plains, Kan.

**Volume Commercial Female Buyers:** Tommy Cartrite, Sunray, Texas, Bravo Cattle Co., Amarillo, Texas, KDV MO Properties, Inc., Lee Summit, Mo.; Strube Ranch, Pittsburg, Texas

#### Sale Total & Averages

Lots	Category	Gross	Average
304	Registered Bulls	\$2,620,500	\$8,620
10	Bred Registered Heifers	48,000	4,800
95	Bred Commercial Heifers	342,500	3,605
<b>Total 409 Lots</b>		<b>\$3,011,000</b>	<b>\$7,362</b>